

DIAMOND ESTATES WINES & SPIRITS INC.
INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
THREE AND SIX MONTHS ENDED SEPTEMBER 30, 2019 AND 2018

(Unaudited - Prepared by Management)

**These unaudited interim condensed consolidated financial statements, prepared by management,
have not been reviewed by the Company's external auditor.**

DIAMOND ESTATES WINES & SPIRITS INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
AS AT SEPTEMBER 30, 2019 AND MARCH 31, 2019
(Unaudited - Prepared by Management)

	<u>September 30</u> <u>2019</u>	<u>March 31</u> <u>2019</u>
ASSETS		
Current:		
Accounts receivable	\$ 4,171,854	\$ 2,906,154
Inventories	17,721,241	19,462,687
Biological assets	25,939	-
Prepaid expenses	338,545	232,591
	<u>22,257,579</u>	<u>22,601,432</u>
Long term:		
Property, plant and equipment	18,429,377	18,773,456
Intangible assets	2,971,759	3,155,141
Right-of-use assets (Note 3)	3,385,944	1,205,150
	<u>\$ 47,044,659</u>	<u>\$ 45,735,179</u>
LIABILITIES		
Current:		
Accounts payable and accrued liabilities	\$ 6,973,390	\$ 6,342,500
Note payable (Note 4)	-	550,000
Unearned revenue and deposits received	60,810	60,810
Current portion of term loans payable (Note 5)	451,101	452,187
Current portion of leases liabilities (Note 6)	445,592	308,406
	<u>7,930,893</u>	<u>7,713,903</u>
Long term:		
Term loans payable (Note 5)	15,471,121	21,536,947
Lease liabilities (Note 6)	2,898,912	844,076
	<u>26,300,926</u>	<u>30,094,926</u>
SHAREHOLDERS' EQUITY		
Common shares (Note 7)	25,347,372	19,157,313
Contributed surplus	949,261	747,080
Accumulated deficit	(5,552,900)	(4,264,140)
	<u>20,743,733</u>	<u>15,640,253</u>
	<u>\$ 47,044,659</u>	<u>\$ 45,735,179</u>

Subsequent event (Note 10)

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements

Approved on behalf of the Board:

"David Beutel" Director

"Keith Harris" Director

DIAMOND ESTATES WINES & SPIRITS INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF
NET (LOSS) INCOME AND COMPREHENSIVE (LOSS) INCOME
THREE AND SIX MONTHS ENDED SEPTEMBER 30, 2019 AND 2018
(Unaudited - Prepared by Management)

	Three month period ended September 30 2019	Six month period ended September 30 2019	Three month period ended September 30 2018	Six month period ended September 30 2018
Revenue	\$ 7,214,799	\$ 14,506,121	\$ 8,168,951	\$ 16,174,280
Cost of sales				
Change in inventories of finished goods and raw materials consumed	3,203,898	7,016,387	4,155,440	8,309,863
Freight in & royalties in and other	239,081	416,142	283,014	454,744
Depreciation of property, plant and equipment used in production	90,107	292,561	237,784	401,748
	3,533,086	7,725,090	4,676,238	9,166,355
Gross profit	3,681,713	6,781,031	3,492,713	7,007,925
Expenses				
Employee compensation and benefits	1,752,677	3,510,015	1,876,140	3,515,349
General and administrative	975,816	1,872,517	878,500	1,614,174
Advertising and promotion	611,512	950,750	427,834	772,717
Delivery and warehousing	216,760	404,087	208,189	354,697
Interest on long-term debt	274,392	591,193	266,060	590,762
Financing costs	31,651	54,340	22,688	45,377
Amortization of intangible assets	84,431	168,863	87,058	172,364
Depreciation of property, plant and equipment used in selling and administration	98,429	251,017	106,115	186,114
Share based compensation	112,366	267,009	105,282	141,166
	4,158,034	8,069,791	3,977,866	7,392,720
(Loss) income before income taxes	(476,321)	(1,288,760)	(485,153)	(384,795)
Income taxes (recovery)	-	-	(55,605)	(55,605)
Net (loss) income and comprehensive (loss) income	\$ (476,321)	\$ (1,288,760)	\$ (429,548)	\$ (329,190)
Basic (loss) income per share (Note 7(a))	\$ 0.00	\$ (0.01)	\$ 0.00	\$ 0.00
Diluted (loss) income per share (Note 7(a))	\$ 0.00	\$ (0.01)	\$ 0.00	\$ 0.00

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements

DIAMOND ESTATES WINES & SPIRITS INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
PERIOD FROM APRIL 1, 2018 TO SEPTEMBER 30, 2019
(Unaudited - Prepared by Management)

	Common shares		Contributed	Accumulated	Total
	Shares	Amount	surplus	deficit	
As at April 1, 2018	140,373,841	\$ 16,657,513	\$ 589,982	\$ (992,895)	\$ 16,254,600
Net income and comprehensive income	-	-	-	(329,190)	(329,190)
Exercise of options	2,650,000	863,439	(321,939)	-	541,500
Settlement of DSU's	200,405	34,130	(34,130)	-	-
Share based compensation	-	-	141,166	-	141,166
Common shares issued on acquisition of Backyards Vineyards Corp.	<u>4,687,500</u>	<u>1,500,000</u>	<u>-</u>	<u>-</u>	<u>1,500,000</u>
As at September 30, 2018	147,911,746	19,055,082	375,079	(1,322,085)	18,108,076
Net loss and comprehensive loss	-	-	-	(2,942,055)	(2,942,055)
Exercise of options	600,000	102,231	(36,231)	-	66,000
Share based compensation	<u>-</u>	<u>-</u>	<u>408,233</u>	<u>-</u>	<u>408,233</u>
As at March 31, 2019	148,511,746	19,157,313	747,081	(4,264,140)	15,640,254
Proceeds on issuance of common shares to Lassonde (Note 7(b))	36,900,000	7,011,000	-	-	7,011,000
Share issuance cost (Note 7(b))	-	(885,769)	-	-	(885,769)
Share based compensation (Note 7(e))	-	-	267,008	-	267,008
Settlement of deferred share units (Note 7(d))	332,451	64,828	(64,828)	-	-
Net loss and comprehensive loss	<u>-</u>	<u>-</u>	<u>-</u>	<u>(1,288,760)</u>	<u>(1,288,760)</u>
As at September 30, 2019	<u>185,744,197</u>	<u>\$ 25,347,372</u>	<u>\$ 949,261</u>	<u>\$ (5,552,900)</u>	<u>\$ 20,743,733</u>

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements

DIAMOND ESTATES WINES & SPIRITS INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
SIX MONTHS ENDED SEPTMEBER 30, 2019 AND 2018
(Unaudited - Prepared by Management)

	September 30 2019	September 30 2018
Operating activities		
Net (loss) income	\$ (1,288,760)	\$ (329,190)
Add (deduct) items not affecting cash		
Depreciation of property, plant and equipment	543,578	587,862
Amortization of intangible assets	168,863	172,364
Amortization of deferred finance fees	23,594	22,600
Share based compensation	267,009	141,166
Recovery of deferred income taxes	-	(55,605)
Interest expense	591,193	590,762
Interest paid	<u>(591,193)</u>	<u>(511,591)</u>
	(285,716)	618,368
Change in non-cash working capital items		
Accounts receivable	(1,265,700)	(3,202,242)
Inventories	1,741,446	843,378
Biological assets	(25,939)	(17,390)
Prepaid expenses	(105,952)	147,758
Accounts payable and accrued liabilities	630,890	1,346,767
	<u>689,029</u>	<u>(263,361)</u>
Investing activities		
Acquisition of Backyard Vineyards Corp., net of cash acquired	-	(609,386)
Purchase of property, plant and equipment	(145,188)	(759,240)
Proceeds on sale of property, plant and equipment	18,949	-
Repayment of note payable	(550,000)	-
	<u>(676,239)</u>	<u>(1,368,626)</u>
Financing activities		
Net repayments on revolving term loans and operating lines payable	(5,706,868)	1,455,207
Repayment on non-revolving term loans payable	(250,000)	(250,000)
Repayment of lease liabilities	(181,153)	(114,720)
Proceeds on exercise of options	-	541,500
Proceeds from issuance of common shares (Note 7(b))	6,125,231	-
	<u>(12,790)</u>	<u>1,631,987</u>
Change in cash	-	-
Cash, beginning of period	-	-
Cash, end of period	<u>\$ -</u>	<u>\$ -</u>

The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements

DIAMOND ESTATES WINES & SPIRITS INC.
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
THREE AND SIX MONTHS ENDED SEPTEMBER 30, 2019 AND 2018
(Unaudited - Prepared by Management)

1. **NATURE OF OPERATIONS**

Diamond Estates Wines & Spirits Inc. ("Diamond" or the "Company") is a public company listed on the TSX-V whose shares trade under the symbol "DWS.V". Its principal business activities include the production, marketing and sale of wine, and through its agency division, operating as Trajectory Beverage Partners ("TBP"), distribution and marketing activities for various beverage alcohol brands that it represents in Canada. The address of the Company's registered office and principal place of business is 1067 Niagara Stone Road, Niagara-On-The-Lake, Ontario, L0S 1J0. The operations and principal place of business of TBP are located at 100-435 North Service Road West, Oakville, Ontario, L6M 4X8.

2. **SIGNIFICANT ACCOUNTING POLICIES**

(a) **Basis of presentation and statement of compliance**

These unaudited interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34 "Interim Financial Reporting" as issued by the International Accounting Standards Board ("IASB"), and accordingly do not include all the information required for full annual financial statements by International Financial Reporting Standards ("IFRS"). They have been prepared using the same accounting policies that were described in note 2 to the Company's annual consolidated financial statements for the year ended March 31, 2019 which were prepared in accordance with IFRS as issued by the IASB, except for the accounting policy listed below in note 2(b).

The unaudited interim condensed consolidated financial statements have not been reviewed by the Company's external auditors. They were authorized for issuance by the Board of Directors on November 20, 2019.

The unaudited interim condensed consolidated financial statements are presented in Canadian dollars, unless otherwise stated.

(b) **Leases**

In January 2016, the IASB issued IFRS 16 Leases ("IFRS 16"), which supersedes IAS 17 Leases, as well as several interpretations on leases. IFRS 16 eliminates the classification of leases by a lessee between operating and finance leases and introduces a single, on-balance sheet accounting model for lessees. As a result, the Company has recognized right-of-use ("ROU") assets representing its rights to use the underlying assets and lease liabilities representing its obligation to make lease payments.

The details of this change in accounting policy are disclosed below.

The Company recognizes a ROU asset and a lease liability at the lease commencement date. The ROU asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability.

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THREE AND SIX MONTHS ENDED SEPTEMBER 30, 2019 AND 2018
(Unaudited - Prepared by Management)

2. **SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Leases, continued

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. It is remeasured when there is a change in future lease payments arising from a change in rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

The Company has applied judgement to determine the lease term for lease contracts which include renewal options. The assessment of whether the Company is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and ROU assets recognized.

Leases with a term less than twelve months or of a low value are expensed as incurred.

Transition

The Company adopted IFRS 16 in its unaudited interim financial statements for the period beginning April 1, 2019 using the modified retrospective approach under which the cumulative effect of initial application is recognized in retained earnings at April 1, 2019. Accordingly, the prior period financial information has not been restated – i.e. it is presented, as previously reported, under IAS 17 and related interpretations.

The Company used the following practical expedients as permitted under the new IFRS 16 standard:

- Leases with a remaining lease term of less than twelve months as at February 1, 2019 are classified as short-term leases.
- Leases of low dollar value continue to be expensed as incurred.
- The Company did not apply any grandfathering practical expedients.

As a result of initially applying IFRS 16, in relation to the leases that were previously classified as operating leases, the Company recognized lease liabilities of \$2,385,244 as at April 1, 2019, which were measured at the present value of the remaining lease payments, discounted using the Company's incremental borrowing rate of 5.2%. The associated ROU assets (*see note 3*) were measured at the lease liability amount on April 1, 2019 resulting in no adjustment to the opening balance of retained earnings. The ROU assets and lease liabilities recognized as of April 1, 2019 relate to the Company's lease of its production and retail facility in Langley BC, and corporate offices in Oakville Ontario.

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2. **SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Leases, continued

In relation to those leases under IFRS 16, the Company has recognized \$3,385,944 of ROU assets, net of accumulated depreciation, and \$3,344,504 of lease liabilities as at September 30, 2019. During the interim period ended September 30, 2019, the Company has recognized \$124,699 of depreciation expense and \$43,090 of interest expense from these leases, instead of operating lease expense.

3. **RIGHT OF USE ASSETS**

	<u>Building</u>	<u>Vehicles</u>	<u>Machinery and equipment</u>	<u>Total</u>
<u>Cost</u>				
As at April 1, 2018	\$ -	\$ 792,133	\$ -	\$ 792,133
Additions	-	108,218	838,342	946,560
As at March 31, 2019	-	846,502	838,342	1,684,844
Additions	-	9,565	-	9,565
Right-of-use assets on transition to IFRS 16 (see note 2(b))	2,385,244	-	-	2,385,244
As at September 30, 2019	\$ 2,385,244	\$ 844,025	\$ 838,342	\$ 4,067,611
<u>Accumulated depreciation</u>				
As at April 1, 2018	\$ -	\$ 260,094	\$ -	\$ 260,094
Depreciation	-	210,867	8,733	219,600
As at March 31, 2019	-	470,961	8,733	479,694
Depreciation	106,542	120,809	10,479	124,699
As at September 30, 2019	\$ 106,542	\$ 555,913	\$ 19,212	\$ 681,666
<u>Net book value</u>				
As at March 31, 2019	\$ -	\$ 375,541	\$ 829,609	\$ 1,205,150
As at September 30, 2019	\$ 2,278,702	\$ 288,112	\$ 819,130	\$ 3,385,944

4. **NOTE PAYABLE**

The note payable is due to Azura Management (Kelowna) Corp. ("AMKC"), bears interest at 5% and was due June 28, 2019. Company agreed to an extension of the term of the note payable with AMKC revising the due date to July 31, 2019. The note was repaid in full on July 30, 2019.

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5. **TERM LOANS PAYABLE**

As at September 30, 2019, the balances outstanding on the Company's term loans were as follows:

	<u>September 30</u> <u>2019</u>	<u>March 31</u> <u>2019</u>
BMO term loans:		
Revolving operating term loan	\$ 6,846,166	\$ 12,686,672
Non-revolving term loan	9,125,000	9,375,000
	15,971,166	22,061,672
Financing costs	<u>(48,944)</u>	<u>(72,538)</u>
	15,922,222	21,989,134
Current portion	<u>(451,101)</u>	<u>(452,187)</u>
	<u>\$ 15,471,121</u>	<u>\$ 21,536,947</u>

The BMO credit agreement executed on September 29, 2017 is guaranteed by a general security agreement covering the assets of the Company and its subsidiaries and is subject to the following facilities and terms:

The revolving operating term loan is for working capital and general corporate requirements and is subject to the following terms:

- (a) Revolving credit facility of up to \$13,000,000, subject to specified borrowing base margin limitations
- (b) Monthly interest only payments at CAD prime rate +1.00%
- (c) Due on September 26, 2020
- (d) Standby fee of 0.50% on available unused revolving term credit to be paid on the last day of each quarter

The non-revolving term loan is for the purpose of refinancing the previous term debt and funding scheduled fiscal 2020 capital expenditures. The loan is subject to the following terms:

- (a) Initial principal of \$10,000,000, amortized over a period of 20 years
- (b) Monthly interest only payments at CAD prime rate +1.25%
- (c) Quarterly principal payments of \$125,000

The BMO credit agreement includes the following sub-facilities:

- (a) Letter of credit sub-facility included under the umbrella of the \$13,000,000 revolving term loan, up to a maximum of \$1,000,000 at a rate of CAD prime +2.50% having a term of up to 1 year. As at September 30, 2019 there was a letter of credit in the amount of \$24,641 was outstanding with BMO (March 31, 2019 - \$24,641).

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5. **TERM LOANS PAYABLE, CONTINUED**

- (b) Bankers' acceptance ("BA") sub-facility included under the umbrella of the revolving and non-revolving term loans, with a minimum draw of \$1,000,000, terms of 28 to 182 days, fees charged at rates 2.50% to 2.75% per annum on the face amount of the BA plus interest at the BA rate. As of September 30, 2019 a swap is in place on the non-revolving term loan to fix the effective interest rate at 4.90% (BA rate of 1.96%) and effective until September 2020.
- (c) Treasury risk management facility of up to \$1,500,000 to facilitate hedging of interest rate risk and foreign exchange risk at market rates as determined by the lender. As at September 30, 2019 and March 31, 2019 there were no amounts outstanding on this facility.

The Company also has available a delayed draw term loan of \$2,500,000 to finance future capital expenditures at a rate of CAD prime +1.25%, repayable in quarterly principal instalments commencing at the end of the fiscal quarter in which the initial draw takes place. A standby fee in the amount of 0.55% to be payable quarterly is due on the undrawn portion of this loan. There was no balance drawn on this facility as at September 30, 2019 and March 31, 2019.

A master lease finance line facility of \$2,500,000 is available to the Company to finance equipment under the BMO Equipment Leasing Group and shall reduce monthly in accordance with agreed upon terms based on market rates at the time of each advance. As at September 30, 2019 there was a balance of \$741,254 drawn on this facility (March 31, 2019 - \$792,860).

The BMO credit agreement is subject to the following major financial covenants:

- (a) Minimum fixed charge coverage ratio of 1.25 | 1
- (b) Maximum ratio of total liabilities to tangible net worth of 2.00 | 1
- (c) Annual capital expenditures are not to exceed \$5,000,000 in fiscal 2018 and \$1,500,000 in subsequent years without prior bank approval

On July 29, 2019, the terms of certain financial covenants with BMO were amended. The fixed charge coverage ratio was amended to include the net proceeds of the Lassonde brokered private placement (*see note 7(b)*) as equivalent to earnings before interest, depreciation and amortization for a 12 month period ending October 2020.

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6. **LEASE LIABILITIES**

As a result of initially applying IFRS 16, the Company recognized lease liabilities of \$2,385,244 as at April 1, 2019 (*see note 2(b)*). Interest expense of \$43,090 during the interim period ended September 30, 2019 was recognized from these leases. During the interim period ended September 30, 2019, the Company entered into a new lease agreement with Element Inc for the acquisition of one vehicle, which secured the Company's obligations under the terms of the lease.

	September 30, 2019	March 31, 2019
Lease liabilities (including current portion), beginning of period	\$ 3,450,072	\$ 1,152,482
Interest payable on lease liabilities	75,585	-
Repayments during the period	(181,153)	-
	\$ 3,344,504	\$ 1,152,482

The following amounts were recognized in profit and loss during the period:

Interest expense on lease liabilities	\$ 43,090
Depreciation on right-of-use assets	124,699
Expense related to short-term leases	23,710
Expenses related to leases of low-value assets	\$ -

7. **SHARE CAPITAL AND OTHER EQUITY INSTRUMENTS**

Continuity schedules for each component of the Company's share capital and other equity instruments are disclosed in the unaudited interim condensed consolidated statements of changes in shareholders' equity for the period from April 1, 2018 to September 30, 2019. Details of major changes in each component during the current reporting period are as follows;

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NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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7. **SHARE CAPITAL AND OTHER EQUITY INSTRUMENTS, CONTINUED**

(a) **(Loss) income per share**

Basic (loss) income per share is computed using the weighted average number of common shares outstanding. The weighted average number of common shares outstanding for the six month period ended September 30, 2019 was 161,220,475 (2018 - 143,243,502).

As at September 30, 2019, the following potentially dilutive equity instruments were outstanding: (1) 10,300,000 options (2018 - 4,525,000), and (2) 1,546,266 deferred share units (2018 - 1,622,000). The fully diluted number of common shares outstanding for the six month period ended September 30, 2019 was 197,590,463 (2018 - 154,058,746).

(b) **Issuance of common shares**

On July 29, 2019, the Company completed a brokered private placement with Lassonde Industries Inc. ("Lassonde") to issue 36,900,000 common shares at \$0.19 per share for gross proceeds of \$7,011,000, less issuance costs of \$885,769 for cash proceeds of \$6,125,231.

(c) **Stock options**

- (i) During the first quarter of fiscal 2020, a total of 675,000 options, initially granted on November 24, 2014, expired unexercised on the departure of three executives of the Company.
- (ii) During the second quarter of fiscal 2020, a total of 1,575,000 options, initially granted on September 27, 2018, expired unexercised on the departure of three executives of the Company.
- (iii) On September 28, 2019, the Company issued stock options to its directors and key members of the management team. A total of 900,000 stock options were issued with an exercise price of \$0.20 per share.

(d) **Deferred share units**

On May 27, 2019, the Company issued an aggregate of 250,579 DSUs to non-executive directors under the DSU Plan in settlement of \$42,599 of deferred directors' compensation. To date, a total of 2,079,123 DSUs have been issued, of which 1,546,266 remain outstanding, after the settlement of 200,405 and 332,451 DSUs into common shares of the company on retirement of 2 members of the Board of Directors on April 3, 2018 and September 27, 2019 respectively.

(e) **Share based compensation**

Total share-based compensation for the six month period ended September 30, 2019 of \$267,009 (2018 - \$141,166) was recognized based on accrual of previously granted options expected to vest in the reporting period and the issuance of DSUs as described above.

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8. **SEGMENTED INFORMATION**

Business segments

The Company operates in two business segments, namely (i) sales of manufactured wines and (ii) distribution and sales of products represented in Canada under agency agreements with third parties. The following table presents selected financial information associated with each of these segments for the six months ended September 30, 2019 and 2018:

	<u>September 30, 2019</u>		
	Agency	Manufactured wines	Consolidated
	\$	\$	\$
Gross revenue	6,692,246	8,157,565	14,849,811
Inter-segment revenue	<u>(343,690)</u>	<u>-</u>	<u>(343,690)</u>
Net revenue	<u>6,348,556</u>	<u>8,157,565</u>	<u>14,506,121</u>
Gross profit	3,055,952	3,725,079	6,781,031
Interest on long-term debt	126,389	464,804	591,193
Depreciation and amortization	173,180	539,261	712,441
Additions of property, plant and equipment and intangible assets	4,397	140,791	145,188

	<u>Statement of financial position balances as at September 30, 2019</u>		
Intangible assets	980,680	1,991,079	2,971,759
Total assets	6,586,253	40,458,406	47,044,659
Total liabilities	2,643,243	23,657,683	26,300,926

	<u>September 30, 2018</u>		
	Agency	Manufactured wines	Consolidated
	\$	\$	\$
Gross revenue	6,934,227	9,478,192	16,412,419
Inter-segment revenue	<u>(238,139)</u>	<u>-</u>	<u>(238,139)</u>
Net revenue	<u>6,696,088</u>	<u>9,478,192</u>	<u>16,174,280</u>
Gross profit	3,216,655	3,791,270	7,007,925
Interest on bank indebtedness	53,369	537,393	590,762
Depreciation and amortization	228,983	531,243	760,226
Additions of property, plant and equipment and intangible assets	237,397	521,843	759,240

	<u>Statement of financial position balances as at March 31, 2019</u>		
Intangible assets	1,055,060	2,100,081	3,155,141
Total assets	6,927,878	38,807,301	45,735,179
Total liabilities	3,541,346	26,553,580	30,094,926

Transactions between segments are measured at the exchange amount, which approximates fair value. All of the Company's assets are located in Canada.

DIAMOND ESTATES WINES & SPIRITS INC.
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
THREE AND SIX MONTHS ENDED SEPTEMBER 30, 2019 AND 2018
(Unaudited - Prepared by Management)

8. **SEGMENTED INFORMATION, CONTINUED**

Geographic information

	Sep 2019	Sep 2018
Revenue		
Canada	\$ 13,653,547	\$ 12,282,785
China and other	852,574	3,891,495
	\$ 14,506,121	\$ 16,174,280

9. **SEASONALITY**

Revenue is subject to seasonal variation in demand from its customers for beverage alcohol products. The fourth quarter is traditionally the lowest for revenue in all major sales channels due to softness in demand during the winter months.

10. **SUBSEQUENT EVENTS**

On October 30, 2019, the company closed its previously announced private placement offering of 12,233,805 common shares at a price of \$0.19 per Common Share for total gross proceeds of \$2,324,423, less issuance costs of \$209,974, for net proceeds of \$2,114,449. Directors, officers and other insiders of the Company subscribed for \$700,102 worth of common shares in the private placement.

The private placement was comprised of a brokered offering of 6,526,400 common shares and a non-brokered offering of 5,707,405 common shares. The Company intends to use the net proceeds from the private placement to fund the expansion of Ontario sales and marketing efforts, the buildout of a winery facility in British Columbia and for general working capital purposes.